Update on Target Date Funds

Rob Thacker
Chair, Investment Subcommittee

Currently: Pick your risk profile

- From aggressive = high risk, high potential reward
 - weighted to equities
- To conservative = low risk, low potential for large returns
 - weighted to bonds,GICs, money market funds

Dangers of unmanaged risk-type portfolios

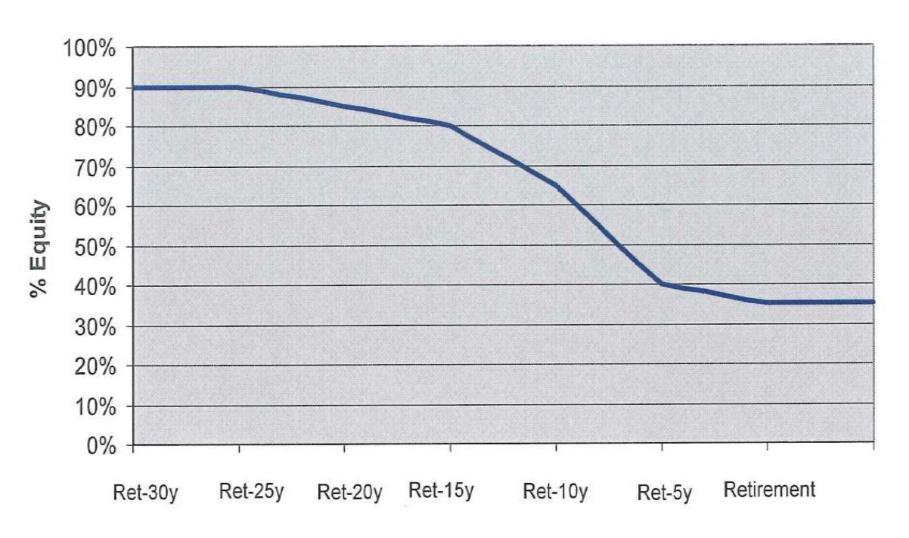
 You could be in the aggressive portfolio, and a market collapse means you lose 40% of the value of your fund just before retirement (converse is possible)

 You stay too conservative for too long and don't maximize your returns within reasonable risks

TDFs in sixty seconds

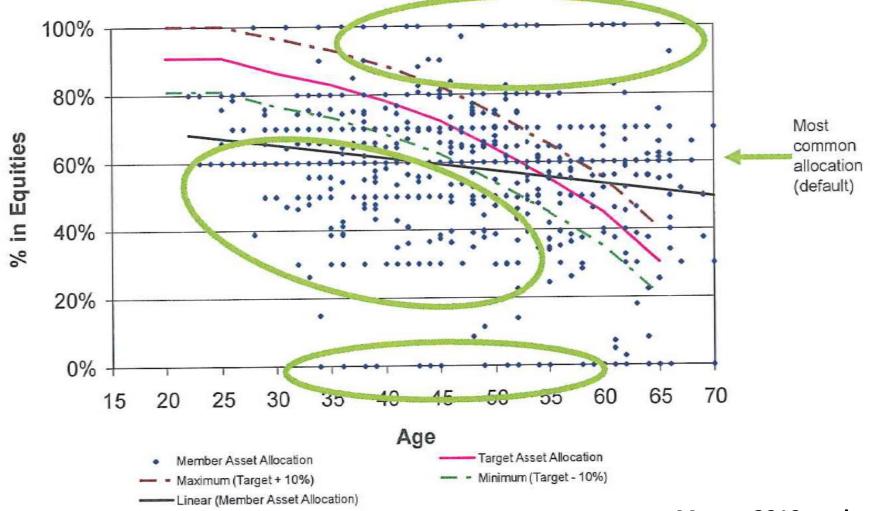
- Early on in career want bigger returns
 - Suggests investing heavily in high risk-reward instruments
- As you approach retirement you need to protect your money
 - move assets into "less risky" investments
- Gradually change % of equities over time
 - The "glidepath"
 - Funds named by retirement year, e.g. 2020, 2030

Sample Glidepath (allocation to equity)



Thanks to Todd Saulnier, Mercer

How do we look?



Investment subcommittee view

- TDFs on average are best option for members
 - Plenty of research agrees on this
 - Have decided on overall approach (ask any of us later)
- But more investment options = against SIPG policy of not offering "similar" instruments
 - Suggests removing risk-type profile categories
- But this means moving people to new funds
 - Main committee very concerned about this

How to roll out?



Anyone not in risk-type fund will be left alone

 Option 1 – just put everyone into their appropriate retirement date fund

- Option 2 put everyone into the fund that at present matches their risk profile
 - Used in Mount Allison TDF roll out

Next steps

Member input welcomed on roll out

We'd like to get this going ASAP